Paul Richard Hughes Jr.

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| **EDUCATION** |

**University of Southern California**  **Los Angeles, CA**

*M.S. Social Entrepreneurship* *May 2023*

* **GPA:** 3.7 / 4.0
* **Relevant Coursework:** Social Entrepreneurship, Accounting, Corporate Finance, Marketing Management

**University of Southern California Los Angeles, CA**

*B.A. Economics; Minors: Environmental Studies, Psychology* *May 2023*

* **GPA:** 3.9 / 4.0
* **Honors:** USC Presidential Scholar, Dean’s list all semesters, Order of Arête Distinction
* **Relevant Coursework:** Advanced Microeconomics, Neural Networks, Data Analytics, The Nonprofit Sector

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| **LEADERSHIP & WORK EXPERIENCE** |

**RiskMD Data Services Orlando, FL**

*Chief Data Officer* *August 2023 - Present*

* Manages overall data operations, crafting detailed risk profiles for Professional Employment Organizations (PEOs) by integrating agency, payroll, and claims data to better understand client companies’ worker’s compensation exposure
* Coordinates effective communication of internal engineers, PEO clients, workers compensation brokers, and insurance carriers
* Eliminated outsourcing costs exceeding $50,000 yearly via implementation of autonomous data ingestion and quality control
* Builds visualizations in Tableau with PEO clients to illuminate specific loss causality and model future risk
* Lowered client complaints by over 50% and increased internal morale by focusing on customer service as a mission element

**USC Troy Camp**  **Los Angeles, CA**

*Executive Director (22-23) / Director of Public Relations (20-21)* *September 2019 – May 2023*

* Piloted USC’s oldest & largest service organization, raised $150,000+, offered weekly programming for 900+ students, oversaw 150+ counselors, and managed a yearly budget of $200,000+
* Led a 15-member executive board to conduct internal and external operations, and re-introduced: 50+ weekly educational workshops for 4th-12th graders, 7 monthly field trips, a fundraising gala, and a summer camp, all for the first time since 2019
* Leveraged donor data collection, increased marketing, and relationship building to break fundraising records by over $20,000
* Served as director of weeklong summer camp for 200 kids and 100 counselors, ensuring regulatory compliance, safety, and fun

**University of Southern California Office of Admission**  **Los Angeles, CA**

*Student Ambassador / New-Hire Mentor / Committee Head* *September 2019 – May 2023*

* Chosen as 1 of 29 tour guides out of a 300+ applicant pool to serve as a university ambassador
* Led 90-minute tours to inform and inspire some of the 100,000+ annual guests of the University, invariably exhibiting spectacular customer service, insight, and compassion in prospective family groups of 20-30 individuals
* Managed a high-volume desk by scheduling guest visits, monitoring email and chat functions, addressing phone inquiries, and processing I-20s, transcripts, and other application materials
* Developed training materials on office best practices and academic information for new employees

**Ballator Insurance Group**  **Orlando, FL**

*Data Analytics Intern* *June 2020 – August 2020*

* Created Tableau models plotting KPIs such as claim severity and loss ratio in over 100 zip codes nationwide to allow jurisdictional understanding of areas of concern and/or profitability
* Helped oversee data governance within a proprietary SQL data vault of 1000+ insurance holders
* Facilitated collaboration of underwriters, actuaries, and engineers to devise dynamic visualizations from large data sets

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| **SKILLS & INTERESTS** |

**Technical Skills:** Tableau analysis and design, SQL, NoSQL, HTML, CSS, JavaScript, SAS, Python, Excel modeling, welding

**Core Competencies**: Entrepreneurship, Non-Profits, Data Analytics, Customer Service, Project Management, Leadership, Problem Solving

**Volunteer Work**: Camp counselor at Marine Discovery Center, Titus Youth Mentor, JEP Youth Tutoring,

**Activities and Interests:** USC Rock Climbing Team member, drummer/singer in LA-based band, avid enjoyer of hiking, reading, surfing, snowboarding, crochet, botany, and SCUBA diving